

WELLNESS & WELLNESS+ MEMBERSHIP

Your membership rate is changing on October 30.

I'd rather you hear this from me than find it on a statement. Everything is on these two pages.

WHAT IT MEANS FOR YOU	PER MONTH	PER VISIT
Your rate today, first family member	\$160	\$36.92
Your rate from October 30	\$195	\$45.00
The change	+\$35	+\$8.08

Your membership is a weekly rhythm, a little over four visits a month. So the change works out to **about \$8 a visit**. For additional family members, and for everyone on Wellness+, it's less than that. **That rhythm is what gets you your results, and it's what makes the per-visit rate what it is.**

HERE'S THE HONEST REASON

- 1 Some of you remember when it was just me.**
Answering the phones, sending the emails, doing the adjusting, cleaning the toilets. If you've been with us a while, you watched this place grow from that.
- 2 Look at what you walk into now.**
A building twice the size of where we started, built as a healing space. New adjusting tables, Arthrostim instruments, high-tech x-ray analysis that shows us things film never could, the workshop progressions — and the best team I could have asked for. **The care you get today is better than what I could give you on my own**, and we're not stopping. You deserve the best, so that's what we're going to keep giving you.
- 3 Your rate didn't move while all of that did.**
Everything already inside your membership stays inside it — exams, x-rays, your 6-month and yearly re-exams, every workshop, consults with your doctor. Nothing gets pulled out and billed separately.

WHAT IS NOT CHANGING

Nothing about your care — same days, same times, same team. Every visit between now and October 30 is at your current rate.

The full breakdown.

WELLNESS — WEEKLY RHYTHM

MEMBER	NOW	OCT 30	PER VISIT
1st family member	\$160	\$195	+\$8.08
2nd family member	\$135	\$165	+\$6.92
3rd+ family member	\$115	\$140	+\$5.77

WELLNESS+ — WEEKLY + 2 DECOMPRESSION

MEMBER	NOW	OCT 30	PER VISIT
1st family member	\$249	\$285	+\$5.68
2nd family member	\$219	\$250	+\$4.89
3rd+ family member	\$199	\$225	+\$4.11

An additional family member is a spouse or dependent on your tax return. **Wellness+ moves less** because decompression was already priced close to the rest of your care.

IF YOU'D LIKE TO PAY IN FULL

Pay for your twelve months up front before October 30 and your rate is locked at **today's price** all the way through **October 2027** — on every plan, for every family member.

TWELVE MONTHS, PAID UP FRONT	1ST MEMBER	2ND MEMBER	3RD+ MEMBER
Wellness	\$1,920	\$1,620	\$1,380
Wellness+	\$2,988	\$2,628	\$2,388
A family of three on Wellness			\$4,920 for the year

That's today's rate held for twelve months. After October 30, all membership rates change.

A YEAR OF YOUR CARE, AT OUR REGULAR RATES

	WELLNESS	WELLNESS+
52 adjustments, decompression, re-exams and yearly x-rays — if you come as recommended	\$3,320	\$5,120
What you pay for the year	\$2,340	\$3,420

TALK TO US BEFORE YOU DECIDE ANYTHING

Your care plan doesn't change. Same visits, same team, same everything — only the rate is moving. **Your billing date doesn't change** — after October 30 all membership rates change, so your next scheduled payment on or after that date is at the new rate. If you've paid in full, nothing changes for you until October 2027.

Thank you for trusting me and my team with your health. We're looking forward to taking care of you for years to come — and not just you, but your family and the people you care about.

If this is hard, tell us rather than letting us find out when you stop coming in. There's almost always a way to make this work. Call (803) 548-2706, reply to the email, or grab any of us at your next visit. There really is no wrong question here. — Dr. Ian Orr